



Sales Bulletin

To: All Representatives

Re: 2008 Price Increase

Bulletin # 08.04G

Date: May 29, 2008

Effective August 1, 2008 the following Sterling HVAC Products list price increases will take effect. Please notify all Sterling distributors accordingly.

<u>PRODUCT</u>	<u>INCREASE</u>
QV Gas Unit Heaters & Duct Furnaces	+5%
TF/ GF Tubular Unit Heaters	+5%
CAB 1,2,3,4 Cabinet Blowers	+10%
SLR Low Intensity Infrared	+10%
SHR High Intensity Infrared	+10%
QVOF Oil Fired Unit Heaters	+8-10 %
HS/VS Hydronic Unit Heaters	+7%
PV/RT Engineered Products	+8%
ME Indoor Make-up Air Units	+8%
Replacement Parts	+10%

Revised list price books are currently being prepared and will be mailed upon their completion.

An email will be sent later this month announcing the price update availability for the specifier programs. Please advise our customer service department of all current quotations that require price protection. Previous pricing on these quotations will be honored until October 15, 2008.

REMINDER: Production of all Gravity Vent Indoor Units (QVF, QVB, QVD, QVS, QVSD & MU) will be discontinued in July. D.O.E regulations state that these can no longer be manufactured as of 8/8/08.

Janine B. Boland

Product Manager
Sterling HVAC Products



To: All Representatives

RE: Gravity Vent & Standing Pilot Obsolescence

Bulletin # 07.05G

Date: June 11, 2007

In December 2006 the U.S. Department of Energy made its final ruling on a decision which *'requires that unit heaters manufactured on or after August 8, 2008, be equipped with an intermittent ignition devise, and have power venting or an automatic vent damper'*. As a result of this new regulation, our gas valve suppliers (Honeywell and White Rogers) have discontinued the production of most standing pilot valves.

Sterling HVAC must make the following changes to the product offering based on component availability and federal regulations:

December 31, 2007: Standing Pilot units will no longer be offered

July 31, 2008: Production of Gravity Vent Unit Heaters will be discontinued. This includes models QVF, QVB, QVD, QVS and QVBC.

New price books include notations of these pending changes.

A replacement parts kit is in development to accommodate replacement of standing pilot systems when our gas valve inventory as been depleted. Details will be supplied as soon as the parts lists and installation instructions for these kits have been completed (estimated 60 days). Current inventories are expected to last into the first quarter of 2008.

Please contact me if you have any questions.

Sincerely,

A handwritten signature in black ink, appearing to read "Janine B. Boland".

Janine B. Boland
Product Manager

